This price report provides state-wide average prices for standing timber (stumpage) for pine, oak, and mixed hardwood sawtimber, pine chip-n-saw, and pine and hardwood pulpwood. This information is made possible through an agreement with Timber Mart-South (www.timbermart-south.com). Timber prices may vary greatly depending on many factors to include: location, species, products, access and distance to mill. These values may not reflect the stumpage values for a particular stand of trees or with in a specific region of the state. It is recommended that you seek professional assistance in accessing the value of your standing timber. For more information on selling timber visit https://forestry.ces.ncsu.edu/.

### Average stumpage prices*($/ton) 2nd Quarter 2017

<table>
<thead>
<tr>
<th>Product</th>
<th>Price</th>
<th>Previous quarter</th>
<th>Percent change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pine pulpwood</td>
<td>$11.10</td>
<td>$10.70</td>
<td>3.8%</td>
</tr>
<tr>
<td>Pine chip-N-saw</td>
<td>$17.92</td>
<td>$18.40</td>
<td>-2.6%</td>
</tr>
<tr>
<td>Pine sawtimber</td>
<td>$23.59</td>
<td>$24.97</td>
<td>-5.5%</td>
</tr>
<tr>
<td>Hardwood pulpwood</td>
<td>$4.12</td>
<td>$4.26</td>
<td>-3.2%</td>
</tr>
<tr>
<td>Mixed hardwood sawtimber</td>
<td>$24.37</td>
<td>$27.31</td>
<td>-10.8%</td>
</tr>
<tr>
<td>Oak sawtimber</td>
<td>$46.00</td>
<td>$49.32</td>
<td>-6.7%</td>
</tr>
</tbody>
</table>

### Quarterly stumpage price trend

- **Hardwood Sawtimber price trend ($/ton)**
  - Mixed Hardwood Sawtimber
  - Oak Sawtimber

- **Pine Sawtimber/Ply Logs/CNS price trend ($/ton)**
  - Pine Chip-N-Saw
  - Pine Sawtimber

### Conversion Factors

- **Pine**
  - Sawtimber (tons/1000 bd. Ft.) 7.5
  - Chip-n-saw (tons/1000 bd. ft.) 7.5
  - pulpwood/chip-n-saw (tons/st. cord) 2.68

- **Hardwood**
  - Sawtimber (tons/1000 bd. Ft.) 8.75
  - pulpwood/chip-n-saw (tons/st. cord) 2.9

*Source: Timber Mart-South
www.timbermart-south.com