This price report provides state-wide average prices for standing timber (stumpage) for pine, oak, and mixed hardwood sawtimber, pine chip-n-saw, and pine and hardwood pulpwood. This information is made possible through an agreement with Timber Mart-South (www.timbermart-south.com). Timber prices may vary greatly depending on many factors to include: location, species, products, access and distance to mill. These values may not reflect the stumpage values for a particular stand of trees or within a specific region of the state. It is recommended that you seek professional assistance in accessing the value of your standing timber. For more information on selling timber visit https://forestry.ces.ncsu.edu/.

### Average stumpage prices*($/ton) 2nd Quarter 2018

<table>
<thead>
<tr>
<th>Product</th>
<th>Price</th>
<th>Previous quarter</th>
<th>Percent change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pine pulpwood</td>
<td>$11.42</td>
<td>$11.46</td>
<td>-0.3%</td>
</tr>
<tr>
<td>Pine chip-N-saw</td>
<td>$19.22</td>
<td>$20.41</td>
<td>-5.8%</td>
</tr>
<tr>
<td>Pine sawtimber</td>
<td>$25.14</td>
<td>$24.96</td>
<td>0.7%</td>
</tr>
<tr>
<td>Hardwood pulpwood</td>
<td>$3.77</td>
<td>$3.90</td>
<td>-3.2%</td>
</tr>
<tr>
<td>Mixed hardwood sawtimber</td>
<td>$24.56</td>
<td>$26.83</td>
<td>-8.5%</td>
</tr>
<tr>
<td>Oak sawtimber</td>
<td>$44.22</td>
<td>$44.58</td>
<td>-0.8%</td>
</tr>
</tbody>
</table>

### Quarterly stumpage price trend

**Hardwood Sawtimber price trend ($/ton)**

- Mixed Hardwood Sawtimber
- Oak Sawtimber

**Pine Sawtimber/Ply Logs/CNS price trend ($/ton)**

- Pine Chip-N-Saw
- Pine Sawtimber

**Pulpwood price trend ($/ton)**

- Pine Pulpwood
- Hardwood Pulpwood

### Conversion Factors

**Pine**
- Sawtimber (tons/1000 bd. Ft.) 7.5
- Chip-n-saw (tons/1000 bd. ft.) 7.5
- pulpwood/chip-n-saw (tons/st. cord) 2.68

**Hardwood**
- Sawtimber (tons/1000 bd. Ft.) 8.75
- pulpwood/chip-n-saw (tons/st. cord) 2.9

*Source: Timber Mart-South

www.timbermart-south.com

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