

North Carolina Standing Timber Price Report

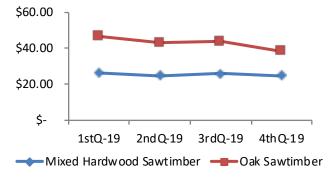
This price report provides state-wide average prices for standing timber (stumpage) for pine, oak, and mixed hardwood sawtimber, pine chip-n-saw, and pine and hardwood pulpwood. This information is made possible through an agreement with Timber Mart-South (www.timbermart-south.com). Timber prices may vary greatly depending on many factors to include: location, species, products, access and distance to mill. These values may not reflect the stumpage values for a particular stand of trees or with in a specific region of the state. It is recommended that you seek professional assistance in accessing the value of your standing timber. For more information on selling timber visit https://forestry.ces.ncsu.edu/.

Average stumpage prices*(\$/ton) 4th Quarter 2019

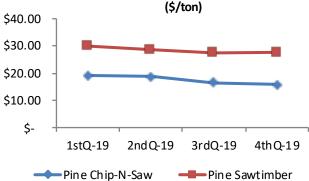
Product	Previous				
	Price		quarter		Percent change
Pine pulpwood	\$	9.84	\$	8.92	10.3%
Pine chip-N-saw	\$	15.89	\$	16.50	-3.7%
Pine sawtimber	\$	27.62	\$	27.44	0.7%
Hardwood pulpwood	\$	6.21	\$	5.54	12.2%
Mixed hardwood sawtimber	\$	24.88	\$	26.13	-4.8%
Oak sawtimber	\$	38.37	\$	43.79	-12.4%

Quarterly stumpage price trend

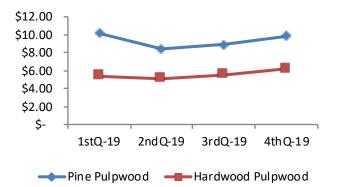
Hardwood Sawtimber price trend (\$/ton)



Pine Sawtimber/Ply Logs/CNS price trend



Pulpwood price trend (\$/ton)



Conversion Factors

Pine

Sawtimber (tons/1000 bd. Ft.) 7.5 Chip-n-saw (tons/1000 bd. ft.) 7.5 pulpwood/chip-n-saw (tons/st. cord) 2.68

Hardwood

Sawtimber (tons/1000 bd. Ft.) 8.75 pulpwood/chip-n-saw (tons/st. cord) 2.9