This price report provides state-wide average prices for standing timber (stumpage) for pine, oak, and mixed hardwood sawtimber, pine chip-n-saw, and pine and hardwood pulpwood. This information is made possible through an agreement with Timber Mart-South (www.timbermart-south.com). Timber prices may vary greatly depending on many factors to include: location, species, products, access and distance to mill. These values may not reflect the stumpage values for a particular stand of trees or with in a specific region of the state. It is recommended that you seek professional assistance in accessing the value of your standing timber. For more information on selling timber visit https://forestry.ces.ncsu.edu/.

### Average stumpage prices*($/ton) 1st Quarter 2020

<table>
<thead>
<tr>
<th>Product</th>
<th>Price</th>
<th>Previous quarter</th>
<th>Percent change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pine pulpwood</td>
<td>$7.44</td>
<td>$9.84</td>
<td>-24.4%</td>
</tr>
<tr>
<td>Pine chip-N-saw</td>
<td>$14.65</td>
<td>$15.89</td>
<td>-7.8%</td>
</tr>
<tr>
<td>Pine sawtimber</td>
<td>$23.12</td>
<td>$27.62</td>
<td>-16.3%</td>
</tr>
<tr>
<td>Hardwood pulpwood</td>
<td>$2.43</td>
<td>$6.21</td>
<td>-60.9%</td>
</tr>
<tr>
<td>Mixed hardwood sawtimber</td>
<td>$17.88</td>
<td>$24.88</td>
<td>-28.1%</td>
</tr>
<tr>
<td>Oak sawtimber</td>
<td>$25.99</td>
<td>$38.37</td>
<td>-32.3%</td>
</tr>
</tbody>
</table>

#### Quarterly stumpage price trend

**Hardwood Sawtimber price trend ($/ton)**

- Mixed Hardwood Sawtimber
- Oak Sawtimber

**Pine Sawtimber/Ply Logs/CNS price trend ($/ton)**

- Pine Chip-N-Saw
- Pine Sawtimber

**Pulpwood price trend ($/ton)**

- Pine Pulpwood
- Hardwood Pulpwood

#### Conversion Factors

**Pine**

- Sawtimber (tons/1000 bd. Ft.) 7.5
- Chip-n-saw (tons/1000 bd. ft.) 7.5
- pulpwood/chip-n-saw (tons/st. cord) 2.68

**Hardwood**

- Sawtimber (tons/1000 bd. Ft.) 8.75
- pulpwood/chip-n-saw (tons/st. cord) 2.9

*Source: Timber Mart-South  
www.timbermart-south.com

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